# STAFF CORE COMPETENCIES



As part of the IU Staff Competencies, these five core competencies represent behaviors and skills all IU staff should demonstrate. They provide a shared language to describe how we work together, what to expect from each other, and how to maximize our potential and grow at IU.



### **ENSURES ACCOUNTABILITY**

Holding self and others responsible and accountable to meet commitments

- · Follows through on commitments & makes sure others do the same
- · Acts with a clear sense of ownership
- Takes personal responsibility for decisions, actions, and failures
- Establishes clear responsibilities and processes for monitoring work and measuring results
- Designs feedback loops into work

#### **COLLABORATION**

Building partnerships and working collaboratively with others to meet shared objectives

- Works collaboratively with others across the organization to achieve shared objectives
- · Represents own interests while being fair to others and their areas
- · Partners with others to get work done
- Credits others for their contributions and accomplishments
- · Gains trust and support of others

# **INSTILLS TRUST**

Gaining the confidence and trust of others through honesty, integrity, and authenticity

- Follows through on commitments
- · Is seen as direct and truthful
- Keeps confidences
- Practices what they preach
- Shows consistency between words and actions

## **VALUES DIFFERENCES**

Recognizing the value that different perspectives & cultures bring to an organization

- Seeks to understand different perspectives and cultures
- Contributes to a work climate where differences are valued and supported
- Applies others' diverse experiences, styles, backgrounds, and perspectives to get results
- Is sensitive to cultural norms, expectations, and ways of communicating

## **CUSTOMER FOCUS**

Building strong internal and external customer relationships and delivering customer-centric solutions

- Gains insight into customer needs
- · Identifies opportunities that benefit the customer
- Builds and delivers solutions that meet customer expectations
- Establishes and maintains effective customer relationships